JOIN OUR TEAM.
BRING YOUR DREAM.
GROW YOUR CAREER.

Interested in a growing, rewarding career in insurance? Explore our staff positions with an American Family Insurance agency. It’s a career you can’t outgrow – because the possibilities are up to you. Bring your dreams. Achieve them here.
OWN YOUR FUTURE, TODAY.
APPLY at amfam.com/jobs

JOIN OUR TEAM

WHY CHOOSE A CAREER WITH US?
With a career in insurance, you get the chance to make a positive difference and lasting impact on individuals and entire families. As long as people drive cars, have homes and property, marry, work —and dream — insurance is essential. Insurance professionals are there when our customers need us most. We help others recover from tragedies and accidents. We repair cars and homes and even help rebuild entire towns.

Not only will you be making a difference in the lives of others, you’ll get the chance to better your life too. The experience you gain as an agency staff team member can help you grow into leadership roles, including management and agency ownership.

THERE ARE SO MANY OPPORTUNITIES TO GROW WITHIN AN AGENCY

AGENCY MANAGEMENT ROLES:
- Agency Branch Manager
- Sales Unit Manager
- Office Manager

AGENCY STAFF
- Sales Specialists
  - All Lines
  - Commercial
  - Farm/Ranch
  - Personal Lines
- Customer Service Representative
- Customer Loyalty Specialist
- Marketing Specialist

In these staff roles, you will be an employee of the agency business owner, not American Family Insurance.

JOIN OUR ONLINE TALENT COMMUNITY

FACEBOOK: American Family Insurance - Careers
LINKEDIN: American Family Insurance Agency Group
TWITTER: @amfamcareers
THE TRAINING YOU NEED TO SUCCEED
We offer a comprehensive online training program to help you learn about our products, systems and processes. Most class segments can be completed in two to three weeks, so you can start applying your new knowledge and skills in the agency right away.

Learning opportunities include: real-world experiences and scenarios, customer interaction simulations, state of the art software and social media training, mentoring, and more.

6 STEPS TO BECOMING AN AGENCY STAFF TEAM MEMBER

1. Apply
   Complete an online application at amfam.com/jobs.

2. Talk with a recruiter
   A recruiter can tell you more about what an American Family Insurance agency staff team member career involves.

3. Complete the screening process
   This could include a background check, as well as an assessment of your skills.

4. Talk with an agency business owner and/or sales district leader
   A quick conversation can help determine if one of these opportunities is the right fit for you and for American Family Insurance.

5. Take licensing exams
   The exams will depend on which insurance line the agency business owner would like you to focus on. Preparing for these exams requires a commitment of time as well as some exam fees.

6. Start your career
   After successful completion of these steps and selection for the role, you'll be a member of the American Family Insurance agency staff team.

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WHY AMERICAN FAMILY INSURANCE?

A Commitment to People.
For nearly 90 years, American Family Insurance has been committed to the dreams of our customers, employees and agency business owners. What we do here makes a real difference in people’s lives.

OUR VISION:
To be the most trusted and valued customer-driven insurance company.

OUR MISSION:
To inspire, protect and restore dreams.

OUR VALUES:
Innovative
Caring
Agile
Trustworthy
Transparent
Passionate

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JOIN OUR TEAM

A COMMITMENT TO THE COMMUNITY
We believe in supporting the communities where we live and work by collaborating with and investing in the organizations, foundations and events that make those communities stronger.

A COMMITMENT TO THE FUTURE
American Family Insurance Dreams Foundation, Inc. has established a scholarship program to assist the children of employees, agents and agency staff who plan to continue their education in college or vocational school programs.

WE HELP BUSINESSES SUCCEED
American Family’s Business Accelerator Program provides coaching, courses, networking forums and more to help business owners take their dreams to the next level.

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STRENGTH AND STABILITY
We’re a strong, forward-looking Fortune 500 company and a proven leader in our industry:

- Third largest mutual insurance company in the nation
- Nearly $7 billion in policyholder equity
- National headquarters in Madison, Wisconsin
- Operating companies – The General®, Homesite and Assurestart – provide options based on customer preferences
- Serving our communities since 1927, with multiple products and exclusive agents in 19 states

READY TO GET STARTED?
Our goal is to match outstanding individuals with the right roles. Remember, you’re not simply applying for a job — an agency staff role is an opportunity to assist an agency business owner in the growth of their business.

OWNER FUTURE, TODAY.
APPLY at amfam.com/jobs

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WHERE DIVERSITY DRIVES CHANGE
Here, everyone’s ideas matter, regardless of age, gender, race, ethnicity, sexual orientation, religion or physical ability. From our CEO down, we’re committed to diversity in our work environment: diversity in thinking, experience, culture and lifestyle – all working together to drive change.